

EVERY™ ALTERNATIVE. News Update

Cummins Westport **NEWS NOTES**

➤ **Look for Cummins Westport at these upcoming trade shows & conferences:**

- **League of California Cities 2006 Annual Exposition** ◇ Sept 7-8 in San Diego, CA
<http://www.cacities.org/events>
- **WasteCon 2006** ◇ Sept 19-21 in Charlotte, NC ◇ <http://www.swana.org/sections/wastecon/>
- **IAA International Motor Show** ◇ Sept 21 – 28 in Hanover, Germany
<http://www.iaa.de/index.php?id=10&L=1>

- **Cummins Westport Asia website** ◇ See the homepage link at www.cumminswestport.com to view information on Cummins Westport in Asia in Chinese

Focus on **SALES & MARKETING**

What's going on in Business Development

Cummins Westport's vision is to be the world's leading provider of clean alternative fueled engines that deliver the most economic solution for all bus and truck customers. We are fulfilling this vision by bringing to market, now and in the future, the best available alternative fuel technologies engineered into the Cummins line of engine products. This means that we are continuously assessing and developing new business opportunities, which may require the development of new products, tailoring of existing ones, producing our engines in new locations around the world, licensing our technology, and/or creating new partnerships.

Customers and governments around the world realize that alternative fuel vehicles should be a major component of their transportation strategies. Major challenges in the 21st century significantly impacted by transportation growth include energy security and energy independence, urbanization and the rapid growth of cities applying ever greater pressures on air

quality, and increasing greenhouse gas emissions linked to climate change and global warming.

Supplies of traditional transportation fuels like diesel and gasoline are tight and higher pump prices for diesel fuel makes alternatives like natural gas and propane more attractive. Today Cummins Westport offers mid-range truck and bus engines that run on:

- Compressed Natural Gas
- Liquefied Natural Gas
- Propane/LPG
- Land Fill Gas
- Bio-methane

To ensure a future stream of products and services that provide our customers with the viable solutions they need, we are always Exploring Every Alternative.

For information on our products, visit
<http://www.cumminswestport.com/products/index.php>

Focus on **SERVICE & TECHNOLOGY**

Cummins Westport is continuing to develop the 8.9 liter ISL G, the next generation gaseous fuelled engine that will combine ultra low emissions with improved performance and reduced operating costs. The ISL G, utilizing stoichiometric combustion, cooled EGR, and a three way catalyst, will be certified to EPA and CARB 2010 emission levels at launch in early

2007. With performance ratings from 250 through 320 hp, the ISL G will be well suited for a wide variety of medium- and heavy-duty vehicle applications.

For more information and product specifications visit
<http://www.cumminswestport.com/products/islg.php>

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Focus on **INDUSTRY**

Russia ♦ **NGVs Make G8 Agenda**

St. Petersburg - Natural gas vehicles have made it to the list of action items for G8 countries, following the G8 summit in St Petersburg. Energy security and diversification featured high on the agenda of the summit, culminating in a 55 point action plan, including some specifically addressing transport fuels:

"Since 2/3 of world oil is consumed by the transportation sector and its fuel consumption is outpacing general energy consumption we will pay special attention to this sector of energy demand. For making transportation more energy efficient and environmentally advanced we shall:

- share best practices to promote energy efficiency in the transportation sector;

- develop programs in our respective countries, consistent with national circumstances, to provide incentives for consumers to adopt efficient vehicles,

including clean diesels and hybrids; and introduce on a large scale efficient public hybrid and/or clean diesel transportation systems, where appropriate;

- promote diversification of vehicle energy systems based on new technologies, including significant sourcing from biofuels for motor vehicles, as well as greater use of compressed and liquefied natural gas, liquefied petroleum gas and synthetic liquid fuels ...

- increase research to develop vehicles using gasoline/hydrogen fuel and hydrogen fuel cells to promote the "hydrogen economy"; ...

- study further the Blue Corridor [natural gas Vehicle] project by the UN Economic Commission for Europe; "...

Source: July 24, 2006 NGV Global

Canada ♦ **B.C. gives LNG terminal go-ahead**

Calgary, AB – Kitimat's LNG proposal for a \$500-million regasification terminal on the British Columbia coast got approval yesterday from the British Columbia government.

The regulatory permit sets the stage for construction to begin next year and for Kitimat's LNG plant to be operating by November, 2009, making it Canada's second liquefied natural gas facility. Irving Oil Ltd.'s Canaport plant near Saint John, N.B., is under construction and due to open next year. It would also become just the second LNG regasification project to start operations on the west side of the continent, following a project on Mexico's Baja Peninsula owned by European oil giant Royal Dutch Shell PLC.

Kitimat's LNG news was the second positive development of the day for B.C.'s emerging LNG industry. A few kilometres north of Kitimat in the city of Prince Rupert, Calgary-based WestPac LNG Corp., an upstart company whose board includes several pioneers of Alberta's natural-gas pipeline industry, laid out plans for a \$350-million LNG storage and

handling facility to be built at the port city's Ridley Island industrial park.

The projects, with the WestPac proposal about a year behind, are similar in that they are among a growing number aimed at feeding North America with natural gas shipped in from sources overseas on giant tankers after being super-cooled into liquid form.

In North America, it is becoming increasingly difficult for producers to find natural gas and meet growing demand from residential consumers and industry. Oilsands producers in Alberta also use huge volumes of natural gas. In all, there are about 35 proposed LNG regasification projects on the books in Canada, Mexico and the United States, and it's expected North America will derive 20% of its gas from liquefied imports by 2020.

Source: June 07, 2006 Jon Harding, Financial Post

USA ♦ **Alternative Fuel Station Locator Service Debuts**

MapMuse.com is now offering a new interactive service that maps the location of alternative fuel stations throughout the United States. Included are stations that provide CNG, LNG, propane, electricity, hydrogen, biodiesel and E85 fuel. Alternative fuel users are invited to build on the MapMuse database

by adding information to the site about stations in their local areas.

Source: July 17, 2006 MapMuse.com